



Partnership Prospectus

Change the story of a *local's life*



Tackling Disadvantage In Regional NSW

Shoalhaven | A Region in Trauma

- **26%** rise in people sleeping rough (2024)
- **52%** of households face socio-economic disadvantage
- **2019** Bushfires & COVID-19 increased homelessness, worsened financial strain, unemployment, and domestic violence
- **83.8 per 10,000** young people experiencing homelessness
- **19.2%** increase in housing stress post-COVID

Guiding Individuals From Trauma Through Recovery To Independent Living



Who We Are

I Said Yes is a transformative initiative by Salt Care, a Shoalhaven-based not-for-profit organisation founded in 2011 in response to increasing social disadvantage in the community.

Salt Care operates multiple programs, including the Salt Store, Homeless Shelter, Salt Assisted Housing, Salt Temporary Accommodation, Salt & Co Training and Social Enterprise, Salt Wellness Farm and Salt NDIS. Each of these services works together seamlessly to address needs and invite participants into a genuine and deeply compassionate community.

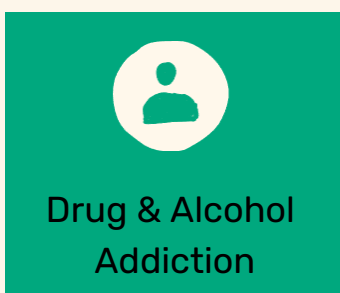
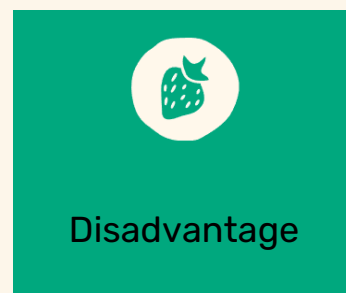
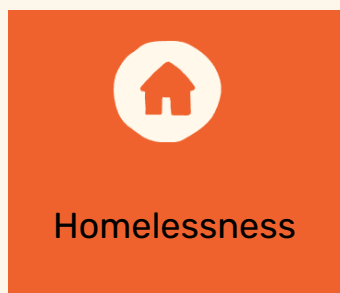
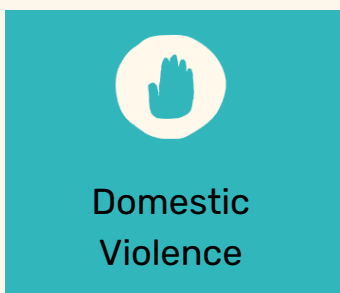
Salt Care works within the community it serves, collaborating with local organisations and partners to build resilience and empower individuals to shape their own future.

What We Stand For

Salt Care's mission is to provide holistic wraparound support to meet the identified needs of individuals. Our vision is to build the capacity of individuals, families, and the community by addressing disadvantage. We envision a future where everyone has the opportunity to thrive, regardless of circumstance.

Our values are founded on connection, compassion, dignity, hope, and restoration.

Our Causes



Our Programs

Salt Store

Two days each week, people in need are invited to access groceries, clothing, pre-cooked meals, connection over a meal, and ongoing support. Currently, we have over 1,250 people who access this support every month.

Safe Shelter

Safe Shelter provides safe crisis and short-term accommodation for those who are experiencing homelessness and/or sleeping rough, and women and children escaping domestic violence. We provide overnight accommodation, meals, showers, and laundry facilities, and other supports as needed.

Salt Assisted Housing

Salt Assisted Housing (SAH) oversees several houses in the Shoalhaven where individuals and families can rent affordable long-term housing. SAH acts as a stepping-stone, enabling people who have experienced homelessness to transition to self-supported housing.

Salt TA

Salt Temporary Accommodation (TA) provides emergency housing for individuals and families in crisis, offering a safe and supportive space during times of urgent need. TA properties ensure that those facing homelessness or hardship have access to shelter, stability, and essential resources. With compassionate care and support, we help people navigate their next steps, whether transitioning to longer-term housing through Salt Assisted Housing or accessing additional services within the Salt community.

Salt & Co

Social Enterprise initiatives assist the vulnerable and disadvantaged people we support. Participants receive relevant on-the-job training, basic certification, and customer service skills in a supportive environment with a goal for participants to develop transferable work and social skills, enabling healthy community integration.

Salt Wellness Farm

Located in Sassafras, the Wellness Farm day program provides participants with the opportunity to retreat temporarily to heal their trauma, overcome their addictions, develop new skills, and gain education and training for their future on a real-life working farm.

Salt NDIS

Salt NDIS is committed to delivering high-quality disability support services, guided by kindness, care, and capability. We empower individuals with disabilities to achieve their personal goals, fostering a supportive environment that nurtures their potential. With a focus on consistency and compassion, we build a community that embraces diversity and celebrates each individual's strengths.



What We've Achieved Already

In 2024...

14,000

People accessed Salt Care's services.

7,331

People were assisted with practical support.

4,004

People were provided a bed, meals, a shower, and support at night through Safe Shelter Shoalhaven.

392

People found a home or secure temporary accommodation through the Salt Assisted Housing program.

4,682

Food hampers given to those in need.

24

People gained training and employment through Salt & Co.

48

People received financial counselling, therapeutic support, and psychological services.

31

People overcoming addiction through Salt's programs.

56

Youth At Risk received support.

Say YES To Help This Continue

What Your Contribution Can Do

Every dollar you give drives real, life-changing support for people facing disadvantage. As well as being tax deductible, here's how your generosity will directly fund **one** of the following vital initiatives listed:

\$5,000

- Provides **83 food hampers** and weekly connection with community morning tea
- Provides **200 nights** of safe, crisis and short-term accommodation and support for women and children experiencing domestic violence
- Helps secure transitional housing for **someone** rebuilding their life
- Supports **10 people** with employment readiness programs to help them re-enter the workforce
- Funds **5 months** of youth mentoring, keeping Youth At Risk off the streets

\$15,000

- Provides **250 food hampers** and access to support services
- Provides **600 nights of safe**, overnight accommodation for those experiencing homelessness
- Provides immediate support services for **20 survivors of domestic violence**
- Provides on-the-job training, basic certification, transferable social and work skills for **7 people**
- Funds **10 months** of youth mentoring, keeping Youth At Risk off the streets
- Supports **12 people** to participate in the day program at the Salt Wellness Farm

\$30,000

- Provides **500 food hampers** for people impacted by the cost-of-living crisis
- Provides **1,200 nights** of safe, overnight accommodation, meals and showers for people sleeping rough
- Establishes **3 furnished homes** for people fleeing domestic family violence
- Provides immediate support services for **40 vulnerable and disadvantaged people**
- Supports **60 people** with employment readiness programs to help them re-enter the workforce
- Supports **12 people** to participate in the day program at the Salt Wellness Farm

\$50,000

- Provides **800 food hampers**, and toys at Christmas
- Provides **2000 nights** of safe, overnight accommodation for people living on the streets
- Establishes **5 furnished homes** for people fleeing domestic family violence
- Provides on-the-job training, basic certification, transferable social and work skills for **25 people**
- Supports **20 people** to participate in the day program at the Salt Wellness Farm

All contributions to our partnership are tax deductible

Corporate Partnership Opportunities

As a Salt corporate partner, your organisation will have unique opportunities to engage in meaningful Corporate Social Responsibility (CSR) initiatives. Through hands-on experiences such as volunteering, corporate tours, and tailored training at our Salt Wellness Farm, your team will gain firsthand insight into the realities of social disadvantage while actively contributing to real change. These immersive experiences foster team-building, strengthen community impact, and align your business with purpose-driven action.

Partnering with Salt isn't just about giving, it's about empowering your organisation to be part of a movement that creates lasting social impact.



Silver Partner

\$ 5,000+ per year

Silver Partners generously contribute financial support to Salt Care, providing regular significant funding.

As an **I Said Yes** Silver Partner, you will be acknowledged in our marketing materials and promotional efforts, ensuring your support is highlighted at every given opportunity.

Your Branding will appear on the following:

- Recognition on the **I Said Yes** Sponsorship page
- Regular sponsorship posts on our Social Media Platforms
- Spotlight in our monthly newsletter twice a year to all donors and partners with a link to your website
- Recognition that your organisation has directly helped eradicate disadvantage
- All donations are tax deductible



Gold Partner

\$ 15,000+ per year

Gold Partners generously contribute both time and financial support to Salt Care, providing volunteers for over 5 hours per month.

As an **I Said Yes** Gold Partner, you will be acknowledged in our marketing materials and promotional efforts, ensuring your support is highlighted at every given opportunity.

Your Branding will appear on the following:

- Recognition on the **I Said Yes** Sponsorship page
- Regular sponsorship posts on our Social Media Platforms
- Spotlight in our monthly newsletter twice a year to all donors and partners with a link to your website
- Recognition that your organisation has directly helped eradicate disadvantage
- All donations are tax deductible



Platinum Partner

\$ 30,000+ per year

Platinum Partners generously contribute both time and financial support to Salt Care, providing volunteers for over 10 hours per month.

As an **I Said Yes** Platinum Partner, you will be acknowledged in our marketing materials and promotional efforts, ensuring your support is highlighted at every given opportunity.

Your Branding will appear on the following:

- Prominent recognition on the **I Said Yes** Sponsorship page
- Most sponsorship posts on our Social Media Platforms
- Spotlight in monthly newsletter once per quarter to all donors and partners with a link to your website
- Recognition that your organisation has directly helped eradicate disadvantage
- All donations are tax deductible



Diamond Partner

\$ 50,000+ per year

Diamond Partners generously contribute both time and financial support to Salt Care, providing volunteers for over 10 hours per month.

As an **I Said Yes** Diamond Partner, you will be acknowledged in our marketing materials and promotional efforts, ensuring your support is highlighted at every given opportunity.

Your Branding will appear on the following:

- Prominent recognition on the **I Said Yes** Sponsorship page
- All sponsorship posts on our Social Media Platforms
- Regular mentions in our media communication (radio, TV etc.)
- Spotlight in our monthly newsletter to all donors and partners with a link to your website
- Recognition that your organisation has directly helped eradicate disadvantage
- All donations are tax deductible

Community Partnership Opportunities

You don't have to give big to make a big difference. Every donation, no matter the size, helps us build a stronger, more connected community. By giving what you can, you're supporting people doing it tough and helping create real, lasting change. Whether it's a one-off gift or something you contribute regularly, your generosity helps fuel the work we do at Salt - restoring hope, dignity and opportunity for those who need it most. When we all do a little, we can achieve a lot, together.



\$10/week or \$40/month
2 cups of coffee

☰ Contributes towards the Salt Store community morning tea twice a week



\$15/week or \$60/month
3 cups of coffee

☰ Provides 1 food hamper for a family in need



\$25/week or \$100/month
5 cups of coffee

☰ Supports 4 overnight stays at Safe Shelter Shoalhaven for those experiencing homelessness



\$50/week or \$200/month
10 cups of coffee

☰ Funds 8 nights of safe crisis accommodation for women and children fleeing domestic family violence

Sign up today - isaidyes.org.au/donate

Real Change Starts With You



"I literally had nowhere to stay, and went to the bushes to sleep. Salt got a hold of me, and I went into the shelter. My life is restored now and I am in a good head space."

"What they're doing truly are changing people's lives and having an impact on families and communities."

- David

"If I didn't have Salt, I don't know where I would be. I could be dead or using drugs. I could still be with my abusive family, but since moving in with these guys, I've loved it."

- Jye



"I'm grateful to be alive."

"Having support around me to help raise my children as a single mum means everything."

- Amanda

Saying YES Will Help This Continue...





Becoming a corporate partner of the *I Said Yes* Campaign isn't just about making a donation - it's about taking a stand, leading by example, and proving that real change happens when businesses and communities come together. Governments can create policies, but they can't solve these problems alone. Domestic violence, homelessness, and disadvantage won't be fixed solely by legislation - they require people who care enough to take action.

While an individual committing \$10 a week plays a vital role in sustaining our mission, a corporate partnership is something greater. It's a bold investment in solutions, in opportunities, and in rewriting the future for those who need it most. It's about saying, "We won't wait for someone else to fix this. We believe in second chances, in dignity, in lifting people up." When your business partners with Salt, you're not just supporting a cause, you're becoming part of a movement that refuses to accept things as they are.

*You're creating real impact,
changing lives*



*and building a future
where no one is left behind*



For further information on becoming an ***I Said Yes*** Partner please contact
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